Long Term Plan: [Year 09/10] [Enterprise] - Component 3

Term 1	w.c 02/09	w.c 09/09	w.c 16/09	w.c 23/09	w.c 30/09	w.c 07/10	w.c 14/10	w.c 21/10	w.c 04/11	w.c 11/11	w.c 18/11	w.c 25/11	w.c 02/12	w.c 09/12	w.c 16.12
	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance
	Costs Initial assessment	Fin Docs Flow	Fin Docs Purchase order, goods rec note	Fin Docs Invoice, Credit note	Fin Docs Recepit, accuracy financial docs	Fin Docs Ass	Fin Docs Feed fwd	Introduction methods of payment	MOP, Cash, cheques, credit card	MOP, Debit card, direct debit, bank transfer	Profit & Loss A/C	Profit & Loss A/c	Profit & Loss A/c	P&L A/C ass	P&L A/C feed fwd
Term 2	w.c 06/01	w.c 13/01	w.c 20/01	w.c 27/01	w.c 03/02	w.c 10/02	w.c 24/02	w.c 02/03	w.c 09/03	w.c 16/03	w.c 23/03	w.c 30/03			
	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance			
	Bal Shhets	Bal Sheets	Bal Sheet Ass	Bal sheet Feed fwd	Ratios	Ratios Ass	Ratios feed fwd	Cash flow forecast	Cash flow Forecast	Cash flow forecast	Cash flow ass	Cash flow Feed fwd			
Term 3	w.c 20/04	w.c 27/04	w.c 04/05	w.c 11/05	w.c 18/05	w.c 01/06	w.c 08/06	w.c 15/06	w.c 22/06	w.c 29/06	w.c 06/07	w.c 13/07			
	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance			
	Breakeven Forecasting	reakeven Forecasting	reakeven Forecasting	reakeven Forecasting Ass	reakeven Forecasting Feed fwd	Spare lessons	Spare lessons	Spare lessons	Spare lessons	Spare lessons	Spare lessons	Spare lessons			

Long Term Plan: [Year 10] [Enterprise] - Component 1

Term 1	w.c 02/09	w.c 09/09	w.c 16/09	w.c 23/09	w.c 30/09	w.c 07/10	w.c 14/10	w.c 21/10	w.c 04/11	w.c 11/11	w.c 18/11	w.c 25/11	w.c 02/12	w.c 09/12	w.c 16.12
	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A
	Explore the strength of a given enterprise	Explore thw weaknesses of an enterprise	Explore the opportunities of an enterprise	Explore the threats of an enterprise	Explore the political factors affecting an enterprise	Explore the economic factors affecting an enterprise	Explore the social factors affecting an enterprise	Explore the technological factors of an enterprise	Assess the successes of a selected enterprise	Assess the successes in relation to the aims and objectives.	Explore how research can aid coursework	Assessment Theme C M3 & D3	Ass Plan deadline M3,D3 /	Feed Fwd M3, D3 Resubmission if required M3,D3	
Term 2	w.c 06/01	w.c 13/01	w.c 20/01	w.c 27/01	w.c 03/02	w.c 10/02	w.c 24/02	w.c 02/03	w.c 09/03	w.c 16/03	w.c 23/03	w.c 30/03			
	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B			
	Identyfying customer needs and wants	Explain different types of research	Understanding competotors	Ass Lewarning Aim B P3	Analysis of the different types of research Feed Forward P3	Research skills Re-Submission P3(Ass) Ass Learning	Effwectiveness market research Feed Forward M2	Research analysis. Re-Submission M2(Ass)	Ass Learning Aim B D1	Explain how internal factors effect enterprises. Feed forward	Internal factors continued. Re-Submission D2	Ass Plan deadline P3/M2/D2			

						Aim B M2.				D2		
Term 3	w.c 20/04	w.c 27/04	w.c 04/05	w.c 11/05	w.c 18/05	w.c 01/06	w.c 08/06	w.c 15/06	w.c 22/06	w.c 29/06	w.c 06/07	w.c 13/07
	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C
	Explain the internal factors that effect enterprise success	Explain external factors that effect enterprise success.	Ass Learning Aim C P4/P5	Feed forward P4/P5	SWOT/PEST analysis and its impact on business . Re-Submission P4/P4	Ass Learning Aim C M3	Ass Learning Learning Aim C D3 Feed Forward M3	Re-Submission M3(Ass) Feed Forward D3	Re-Submission D3 (Ass)	Ass Plan deadline P4/P5/M3/D3	Spare Lesson	Spare Lesson

Long Term Plan: [Year 11] [Enterprise] - Component 2

Term 1	w.c 02/09	w.c 09/09	w.c 16/09	w.c 23/09	w.c 30/09	w.c 07/10	w.c 14/10	w.c 21/10	w.c 04/11	w.c 11/11	w.c 18/11	w.c 25/11	w.c 02/12	w.c 09/12	w.c 16.12

Term 2	w.c 06/01	w.c 13/01	w.c 20/01	w.c 27/01	w.c 03/02	w.c 10/02	w.c 24/02	w.c 02/03	w.c 09/03	w.c 16/03	w.c 23/03	w.c 30/03
	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim A	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim B	Learning Aim C
	Ass Learning Aim A Prepare 3 Business Choices P1 & P2	Ass Learning Aim A Prepare 3 Business Choices P1 & P2	Prepare a realistic and well detailed plan M1	Prepare a realistic and well detailed plan M1	Prepare a comprehensive plan D1	Prepare a comprehensive plan D1	Effective presentations	What makes a good presentation	Presentation of Plan P3/M2/D2	Presentation of Plan P3/M2/D2	Ass Learning Theme C P4/P5/M3/D3 Review	Feed Forward Ass Learning Theme C P4/P5/M3/D3 Review
Term 3	w.c 20/04	w.c 27/04	w.c 04/05	w.c 11/05	w.c 18/05	w.c 01/06	w.c 08/06	w.c 15/06	w.c 22/06	w.c 29/06	w.c 06/07	w.c 13/07
	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C	Learning Aim C
	Resubmission Ass Learning Theme C P4/P5/M3/D3 Review	Review Ass Learning Theme C P4/P5/M3/D3 Review	Ass Plan deadline									

Long Term Plan: [Year 11] [Enterprise] - Component 3

Term 1	w.c 02/09	w.c 09/09	w.c 16/09	w.c 23/09	w.c 30/09	w.c 07/10	w.c 14/10	w.c 21/10	w.c 04/11	w.c 11/11	w.c 18/11	w.c 25/11	w.c 02/12	w.c 09/12	w.c 16.12
	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance
	Methods of Payt	Ratios	Methods of payment	Sources of Finance	Ratios Profitability	Ratios Liquidity	Marketing Mix Ass ratios	Targeting Feed Fwd ratios	Factots influencing promotional mix.	Revision	Revision	Mock Paper	Mock feed fwd	Revision	Revision
Term 2	w.c 06/01	w.c 13/01	w.c 20/01	w.c 27/01	w.c 03/02	w.c 10/02	w.c 24/02	w.c 02/03	w.c 09/03	w.c 16/03	w.c 23/03	w.c 30/03			
	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance			
	Revision	Revision	Revision	Revision	Revision Comp 3 Exam					Results Comp 3 exam					
Ter	w.c 20/04	w.c 27/04	w.c 04/05	w.c 11/05	w.c 18/05	w.c 01/06	w.c 08/06	w.c 15/06	w.c 22/06	w.c 29/06	w.c 06/07	w.c 13/07			

m 3	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	Comp 3 Finance	